

# Building a Cost-Effective Locum Tenens Program

#### **OVERVIEW**

The management and utilization of locum tenens have emerged as a pivotal concern for healthcare organizations, incurring substantial costs that pose challenges to bottom-line control. Aya Healthcare serves as your system-wide staffing partner, ensuring the lowest cost for locum procurement. Our focus is to promptly provide savings to health organizations while ensuring the placement of high-quality physicians and advanced practitioners to meet your specific needs.

When evaluating your current partnerships, ask about these key factors to maximize savings for your locum tenens program:



### Low vendor admin fees – Ask what fees they charge their vendors.

With the lowest participation fees, Aya Healthcare removes the barrier to participation for our 80+ vetted locum partner agencies. Our agency-friendly terms engender partner loyalty and focus on your open positions.



#### No junk fees – Review your current invoices for junk fees and inflated bill rates.

Keep your invoices simple by only paying for labor and travel expenses. We eliminate all administrative, daily, seasonal, malpractice and other additional fees.



# Low agency margins — Ask what their average margins are.

As a privately held company, Aya is not beholden to private equity stakeholders, allowing our partners to transact at 10% less than the industry average.



## Real-time market pricing – Ask how they set their rates.

We empower our clients to set and manage the rates instead of operating on outdated rate cards. Stay updated on national market trends with our monthly locum tenens demand reports.



# Invoice analysis – Ask where they see opportunities for savings.

A complimentary market-based invoice analysis is provided to offer insights into better allocating your financial resources, discovering potential savings of up to 10% with an Aya program.

To discuss your locum tenens management goals with a consolidated partner, reach out to <a href="mailto:physicianrecruitment@ayahealthcare.com">physicianrecruitment@ayahealthcare.com</a>.